



HAND IN HAND  
AFGHANISTAN

Reducing poverty through job creation



Hand in Hand Afghanistan  
December  
Flash Report

2014

## 1. Acronyms:

1	ACCI	Afghanistan Chamber of Commerce & Industries
2	AFN	Afghanis - Afghanistan currency
3	AREDP	Afghanistan Rural Enterprise Development Program
4	BDS	Business Development Services
5	CDC	Community Development Council
6	EIF	Enterprise Incubation Fund
7	HiH-Af	Hand in Hand-Afghanistan
8	KRC	Knowledge Resource Centre
9	MIS	Management Information System
10	MRRD	Ministry of Rural Rehabilitation and Development
11	ODOP	One District One Product
12	PPPP	Public Private Partnership Platform
13	SHG	Self Help Group
14	SLP	Sustainable Livelihood Program
15	SME	Small and Medium Enterprise
16	ToT	Training of Trainers

## 2. Highlights of the month

- Formation of 61 new microenterprises (37 female and 24 male) and expansion of existing 68 ones (39 female and 29 male) in Balkh province under SLP2 project which has resulted in creation of 180 jobs for (106 female and 74 male) community members in Sholgara, Kaldar and Marmul districts of Balkh Province and Aqcha district of Jawzjan Province.
- Sum of AFN **1,400,462** saved within the groups by members in Marmul, Sholgara, Kaldar districts of Balkh Province, Dara-e-Suf Bala, Dara-e-Suf Payan districts of Samangan province and Aqcha district of Jawzjan Province.
- 65 internal loans took place among the group members with a total value of AFN **424,850** in Marmul, Sholgara, Kaldar districts of Balkh Province and Aqcha district of Jawzjan Province. Internal loans aim to utilize the group savings accumulated by members for creation and expansion of enterprises.
- Under the “Supporting Rural Entrepreneurship and Promoting Women’s Socio-economic Empowerment” project in Dara-e-Suf Bala and Dara-e-Suf Payan districts of Samangan province 13 Village Enterprise Facilitators (9 female and 4 male) received ToT on Life Skills. Meanwhile 1,681 (908 female & 773 male) illiterate group members started Life Skills Training classes and they have received the required material and stationery that includes a text book, a hand bag, notebook, pencil, cutter, eraser and ruler. During this training the participants will learn basic reading, writing and numerical skill and also increase awareness on many topics including different types of skills and enterprises, human right, hygiene & health, environment, knowing oneself, religion, knowing the country & culture, etc.

- 571 microenterprises (307 female and 264 male) have been benefitted from business consultancy on the quality improvement and marketing, the microenterprises include Greenhouse, Wool spinning, Tailoring, Livestock and Poultry in Marmul, Sholgara and Kaldar district of Balkh province.
- Under the “Sustainable Livelihood Program II” (SLPII) project 37 Cooperatives (15 female & 22 male) formed in Sholgara, Kaldar and Marmul districts of Balkh province. And 321 representatives were trained on Cooperatives manual, procedures, strategy, membership and cooperative value.
- Under the “Sustainable Livelihood Program II” (SLPII) project 430 female group members completed the four months Life Skills Training, they were trained on basic of numeracy and literacy and all entrepreneurs were equipped with stationary and class materials.
- Under the “Improving Lives in Jawzjan through Creation of Enterprises and Jobs” project 1,165 group members have started receiving vocational skills training in the selected skills such as poultry, tailoring, carpentry, wool spinning and livestock, and carpet weaving through market demand assessment and member’s interest.



- Under the One District One Product (ODOP) project in Herat and Parwan provinces, Hand in Hand Afghanistan in collaboration with the Afghanistan Rural Enterprise Development Program (AREDP) organized two separate exhibitions in each province. The exhibitions aimed to promote and introduce Enterprise Groups' Value Added products and connect with the market actors. In Parwan province the exhibition took place on December 17, 2014 and in Herat on December 24, 2014. Local residents as consumers, traders, wholesalers and retailers, visited the exhibitions, bought the products and established linkages with the producer groups.
- Hand in Hand Afghanistan trained around 50 AREDP provincial staff including PEF and VFs in Herat and Parwan for a three day capacity building workshop focusing on ODOP project implementation, Business plan and marketing the ODOP products and Value chain Development focused on ODOP products.



- As per sustainable project operation two “Public Private Partnership Platforms” (PPPP) have been formed in both of the project sites and in each platform there is a task force committee comprise of nine advisors. AREDP provincial manager is leading to run the PPPP at the primary stage. The PPPPs are named **Herat/Parwan Micro Entrepreneurs Business Development Consultative Hub**. Advisors include Representative from ACCI, Agriculture, Livestock and Economy Departments, Technical Institution (Health), Input supplier, Packaging Company and Wholesalers.
- Under the SME Training Project in Bamyan Province, Hand in Hand Afghanistan has carried out on site training for the target SMEs on Supply Chain Management, Business Management, Market Management, Accounting and Bookkeeping. Supplementary mentoring visited to each SME also took place to provide on the job support.



### 3. case study:

*“It is worth trying to learn new skills”* says Farida a 32 years old girl. Farida lives with her father and mother in the family. Her father works on land as a farmer with monthly average income AFN 3,800 and her mother is a housewife. Farida

joined Shogofa SHG and went through group management, microfinance and business skills training; where she found her capabilities eked out business ideas and run a micro enterprise. She learned the technical skills of beekeeping and obtained a loan of AFN 10,000 from HiH Af's EIF with her AFN 5,500 saving in the group she started up beekeeping microenterprise for the first time in Marmul district .She purchased two aviaries of honey bees and harvests 19 kilos honey and



sold for AFN 25,000 in each round. Farida had never developed an entrepreneurial spirit in her before, but now she is satisfied of her attempts and plans to expand her enterprise.



#### 4. Table of Summary of Operations:

	Cumulative End of Nov 2014	Change During Dec 2014	Total at the end of Dec 2014
<b>People Engaged</b>			
<b>Total Number of Staff:</b>	<b>144</b>	<b>(20)</b>	<b>124</b>
- Female	61	(15)	46
- Male	83	(5)	78
<b>Groups and Microenterprise Promotion</b>			
<b>Total Number of Groups Formed:</b>	<b>1,316</b>	<b>N/A</b>	<b>1,316</b>
- Female	760	N/A	760
- Male	556	N/A	556
<b>Total Number of Members in the formed Groups:</b>	<b>22,371</b>	<b>N/A</b>	<b>22,371</b>
- Female	12,955	N/A	12,955
- Male	9,416	N/A	9,416
<b>Total Number of Groups Active with HiH-Af:<sup>i</sup></b>	<b>882</b>	<b>N/A</b>	<b>882</b>
- Female	553	N/A	553
- Male	329	N/A	329
<b>Total Number of members Graduated:</b>	<b>0</b>	<b>5,043</b>	<b>5,043</b>
- Female	0	2,018	2,018
- Male	0	3,025	3,025
<b>Total Number of Groups Handed Over:</b>	<b>209</b>	<b>N/A</b>	<b>209</b>
- Female	122	N/A	122
- Male	87	N/A	87
<b>Total Number of Associations/Cooperatives formed:</b>	<b>0</b>	<b>37</b>	<b>37</b>
- Female	0	15	15
- Male	0	22	22
<b>Total Number of Microenterprises Formed:</b>	<b>5,112</b>	<b>61</b>	<b>5,173</b>
- Female	2,605	37	2,642
- Male	2,507	24	2,531
<b>Total Number of Microenterprises expanded:</b>	<b>686</b>	<b>68</b>	<b>754</b>
- Female	391	39	430
- Male	295	29	324
<b>Total Number of Jobs Created:<sup>ii</sup></b>	<b>8,374</b>	<b>180</b>	<b>8,554</b>
- Female	4,309	106	4,415
- Male	4,065	74	4,139
<b>Total Number of Enterprise Startup toolkits distributed</b>	<b>1,514</b>	<b>N/A</b>	<b>1,514</b>
- Female	839	N/A	839
- Male	655	N/A	655
<b>Total Number of Members trained in Group Management Package:<sup>iii</sup></b>	<b>22,371</b>	<b>N/A</b>	<b>22,371</b>
- Female	12,955	N/A	12,955
- Male	9,416	N/A	9,416
<b>Total Number of Members trained in Microfinance package:<sup>iv</sup></b>	<b>18,324</b>	<b>N/A</b>	<b>18,324</b>
- Female	11,134	N/A	11,134
- Male	7,190	N/A	7,190
<b>Total No. of Members trained in Business Development package:<sup>v</sup></b>	<b>17,579</b>	<b>N/A</b>	<b>17,579</b>
- Female	1,0881	N/A	1,0881
- Male	6,698	N/A	6,698

<b>Total No. of Members trained in Business Development and Microfinance Refresher Training package:</b>	<b>2,500</b>	<b>N/A</b>	<b>2,500</b>
- Female	1,634	N/A	1,634
- Male	866	N/A	866
<b>Total No. of Members trained in Vocational Skills:</b>	<b>6,917</b>	<b>N/A</b>	<b>6,917</b>
- Female	1,943	N/A	1,943
- Male	4,974	N/A	4,974
<b>Total No. of Members trained in Life Skills:</b>	<b>0</b>	<b>430</b>	<b>430</b>
- Female	0	430	430
- Male	0	0	0
<b>Internal Savings and Credit</b>			
<b>Cumulative Value of Savings (AFN):<sup>vi</sup></b>	<b>23,557,192</b>	<b>1,400,462</b>	<b>24,957,654</b>
- Female Groups	12,162,095	640,612	12,802,707
- Male Groups	11,395,097	759,850	12,154,947
<b>Cumulative Value of Internal Loans (AFN):</b>	<b>16,173,850</b>	<b>424,850</b>	<b>16,598,700</b>
- Female Groups	7,843,850	156,150	8,000,000
- Male Groups	8,340,000	268,700	8,608,700
<b>Total Number of Internal Loans (AFN):<sup>vii</sup></b>	<b>4,156</b>	<b>65</b>	<b>4,221</b>
- Female Members	2,895	41	2,936
- Male Members	1,261	24	1,285
<b>Average Loan Size (AFN)</b>	<b>3,891</b>	<b>6,536</b>	<b>3,932</b>
<b>HiH-Af EIF Loan</b>			
<b>Cumulative Value of HiH Loans (AFN):</b>	<b>23,055,000</b>	<b>N/A</b>	<b>23,055,000</b>
- Female Members	8,905,000	N/A	8,905,000
- Male Members	14,150,000	N/A	14,150,000
<b>Total Value of Outstanding HiH Loans (AFN):</b>	<b>5,051,050</b>	<b>(295,200)</b>	<b>4,755,850</b>
- Female Members	962,600	(36,400)	926,200
- Male Members	4,088,450	(258,800)	3,829,650
<b>Average Loan Size (AFN)</b>	<b>8,684</b>	<b>N/A</b>	<b>8,684</b>
<b>Repayment rate (%):</b>	<b>82%</b>	<b>%</b>	<b>82%</b>
- Female Members	95%	%	96% <sup>5</sup>
- Male Members	75%	%	75
<b>Capacity Building Training</b>			
No of people who received training under CBD	606	13	619

## 5. Notes:

<sup>i</sup> Change during the month for “total number of groups active with HiH-Af” defines the monthly deduction or addition in total number of groups caused by group collapse and/or handover and/or formation of new groups.

<sup>ii</sup> HiH-Af believes that an enterprise can create one or more jobs. Estimation for the number of jobs is calculated as each Enterprise creates 1.5 jobs and expansion of existing Enterprises creates 1 job.

<sup>iii</sup> Group Management Training Package contains three topics that are delivered over three sessions.

<sup>iv</sup> Microfinance Package contains four topics that are delivered over four sessions.

<sup>v</sup> Business Development Package contains eight topics that are delivered over eight sessions.

<sup>vi</sup> This line reflects the total value of savings made by all groups formed by HiH-Af until they are active with HiH-Af. It does not reflect positive or negative changes in the total value if the groups collapse or they are handed over. We do not monitor group activities after they are handed over.

<sup>vii</sup> This value defines the total internal loans disbursed until groups are active with HiH-Af. It does not reflect changes in this value due to any activity in this regard if groups collapse or are handed over to partners by us.